

BEAULIEU VINEYARD
214 FRONT STREET
TELEPHONE DOUGLAS 3500
SAN FRANCISCO
WINERY AND VINEYARD:
RUTHERFORD, NAPA VALLEY
CALIFORNIA

SAN FRANCISCO Nov. 15, 1910.

Mr. L. Justi,

Glen Ellen,

Dear Sir:-

If you want any vines for next Spring kindly send me your orders as I do not like to send you vines like last year. I can assure you they will be first class. *and true to name.*

A few years ago you recommended to me a man for my vineyard and winery. If I remember well, that young man was employed during a few months of the year by the California Wine Assn. He asked me a price that I could not pay at that time. If you could see him and send him to me I think I will employ him now as he seemed to be a very good man, especially being recommended by you.

Yours very truly,

F. Schmitz